



Office of the President of the Philippines
GOVERNANCE COMMISSION
 FOR GOVERNMENT OWNED OR CONTROLLED CORPORATIONS
 3/F, Citibank Center, 8741 Paseo De Roxas, Makati City, Philippines 1226



16 JUN -6 04:19

31 May 2016

J. Gabriel
 RECEIVED BY

ATTY. FLORENCIO P. GABRIEL JR.
Executive Vice-President
PHILIPPINE EXPORT-IMPORT CREDIT AGENCY (PHILEXIM)
 17th Floor Citibank Tower,
 Citibank Plaza Valero St.,
 Makati City

ACKNOWLEDGEMENT RECEIPT

LETTER DATE: 31 MAY 2016

RE: SUBMISSION ON THE 2015 PERFORMANCE
 SCORECARD FOR THE GRANT OF THE CY
 2015 PBB

Dear Atty. Gabriel,

The said document was officially received by the Governance Commission on 31 May 2016 and has been forwarded to the responsible GCG officer for appropriate action.

Very truly yours,

FOR AND IN BEHALF OF THE CHAIRMAN:

ATTY. GERALD JAMES B. REYES
Chief of Staff

2015 SCORECARD

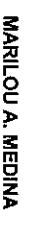
Objective / Measure		Weight (Agreed)	Description	Rating Scale	BASELINE			As of end-Dec.2015	Score %	Remarks	Recommendation
					2013	2014	Full Year Target				
Perspective		COMPONENTS			Baseline	2014	Full Year Target	2015	2015		
					2013	2014	Full Year Target	2015	2015		
					2013	2014	Full Year Target	2015	2015		
STAKEHOLDERS											
SO 1	Expand Support for Strategic SMEs										
SM 1	Amount of Guarantee - SMEs	10.0%	Outstanding Amount of Credit Portfolio under Guarantee Program	Actual /Target x Weight	₱27 Mn	0	₱2,500 Mn	n/a	₱0 Mn	0%	
SM 2	Amount of Direct Lending Program - SMEs	7.5%	Outstanding Amount of Credit Portfolio under Direct Lending Program	Actual /Target x Weight	₱285 Mn	₱281 Mn	₱1,500 Mn	n/a	₱252 Mn	1%	
SM 3	Number of Capacity-Building Forums or Briefings Conducted	5.0%	Absolute Number	Actual /Target x Weight	n/a	n/a	3	n/a	7	5%	
SM 4	Number of Institutions Tapped for Financing	5.0%	Partner Entities, e.g. FIs, Coops, Assns, etc. in support to financing program to SME/Large accounts (new accounts, renewal, increase in line)	Actual /Target x Weight	n/a	n/a	10	n/a	11	5%	
SM 5	Accounts Generated Outside of NDR	10.0%	Number of Accounts	Actual /Target x Weight	28%	84%	84%	n/a	76%	9%	
	Share of SME Financing (%) to Total Credit Portfolio	0.0%	Outstanding SME Portfolio + Total Credit Portfolio		2%	2%	14%	n/a	3.2%		
SO 2	Sustain Financing of Priority Large Enterprises										
SM 1	Amount of Guarantee - Large	20.0%	Outstanding Amount of Credit Portfolio under Guarantee Program	Actual /Target x Weight	₱14,314 Mn	₱13,148 Mn	₱23,500 Mn	n/a	₱7,123 Mn	6%	
SM 2	Amount of Direct Lending Program - Large	2.5%	Outstanding Amount of Credit Portfolio under Direct Lending Program	Actual /Target x Weight	₱967 Mn	₱638 Mn	₱500 Mn	n/a	₱407 Mn	2%	
	Total Volume of Guarantee and Direct Lending Portfolio (Large and SME)				₱15,593 Mn	₱14,067 Mn	₱28,000 Mn	n/a	₱7,782 Mn		
SO 3	Customer Satisfaction										
SM 6	Customer Satisfaction Rating	5.0%	Feedback mechanism to gauge/determine level of satisfaction	All or nothing		n/a	Satisfactory Rating	n/a		0%	Per Management, procurement of third party customer satisfaction survey could not proceed unless Malacnang approval on increase in authorize capital stock will be issued

2015 SCORECARD

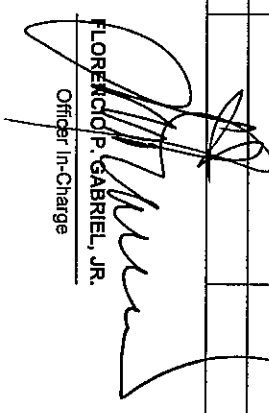
Perspective		COMPONENTS			BASELINE			As of end- Dec-2015	Score	Remarks	Recommendation		
		Objective / Measure	Weight (Agreed)	Description	Rating Scale	2013	2014					2015	
SO 8		Focused Development of Internal Resource Capabilities											
	SM 12	Number of Trainings given to employees	5.0%	Absolute Number	Actual/Target x Weight	52	42	50	n/a	61	5%	To submit list of trainings relative to the developed Competency Framework (with dates and attendees)	
SO 9		Strengthen Institutional Brand as a self-sufficient, profitable, socially-responsible, and reliable agency of the government.											
	SM 13	Establish a Brand Strategy / Roadmap	5.0%	Institutional Positioning and better Awareness of the Agency	All or Nothing	n/a	n/a	Implement a Brand Strategy/ Roadmap	Implement a Brand Strategy/ Roadmap (Phase 1)		3%	Internal branding being undertaken by the Agency	As agreed, full implementation in 2015
			100%								46%		


IANA BRIONES

Head, Strategy and Development Sector


MARILOU A. MEDINA

Head, Finance and Information Management Sector


FLORENCO P. GABRIEL, JR.
 Officer In-Charge